#### **ADVANTEST.**

#### Advantest Corporation Information Meeting

# Financial Results for the 3rd Quarter of Fiscal 2008

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## Presentation:

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							(In Billions of Y		
	FY'07				FY'08				
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	Q on Q (%)	Y on (%)
Orders	53.2	42.0	31.2	35.8	18.2	18.1	8.9	-51.3%	-71.
Sales	57.1	57.8	35.0	32.9	26.5	26.0	14.6	-44.0%	-58.
Operating Income	11.7	12.9	1.0	-2.9	-1.8	-2.1	-11.6	_	_
Non- operating Income	3.4	-0.6	1.0	-3.0	1.5	-2.5	-1.5	_	_
Income before Tax	15.1	12.3	2.0	-5.9	-0.3	-4.6	-13.1	_	_
Net Income	9.9	7.0	3.0	-3.3	-0.2	-2.7	-7.8	_	_
Backlog	49.0	33.2	29.5	32.4	24.1	16.2	10.4		

## O Summary of Results for the Third Quarter of Fiscal 2008

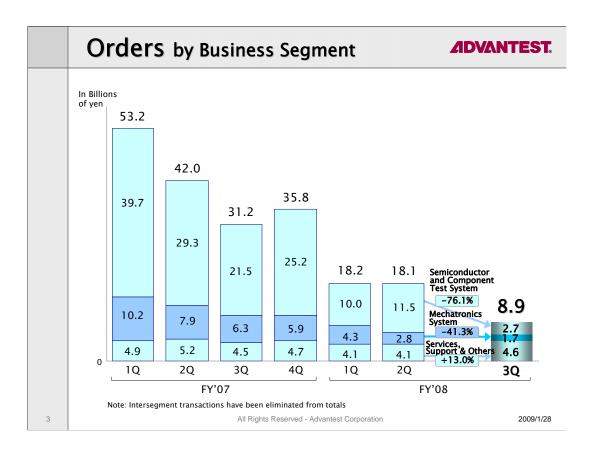
Orders: 8.9 billion yenSales: 14.6 billion yen

Orders, sales, and operating income all decreased significantly compared to the previous quarter.

· Non-operating Loss: 1.5 billion yen

# Main contributing factors:

- 1) Losses linked to exchange rate fluctuations
- 2) Losses from impairment of investment securities



- O Third quarter, fiscal 2008

  Orders by business segment:
- Semiconductor and component test systems
  - 2.7 billion yen, a 76.1% drop from the previous quarter

Memory test systems:

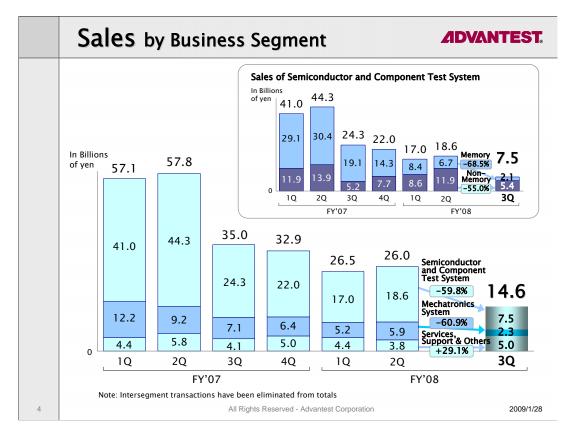
Memory test systems for graphic DRAM and DDR3, which were solid through Q2, saw a sharp decrease.

Non-memory test systems:

Demand for T2000 products, including test modules for next-generation MPUs, dropped steeply.

### Mechatronics

- 1.7 billion yen, a 41.3% drop from the previous quarter
   Due to weak demand especially for back-end testers,
   orders for device interfaces and handlers saw a decrease.
- O Services, Support & Others
  - 4.6 billion yen, a 13% increase from the previous quarter Orders climbed slightly due to factors including the purchase of lease assets.



- Third quarter, fiscal 2008
   Sales by business segment:
- O As shown in the graph above,
  - Sales of memory test systems fell 68.5% from the previous quarter.

Main contributing factor:

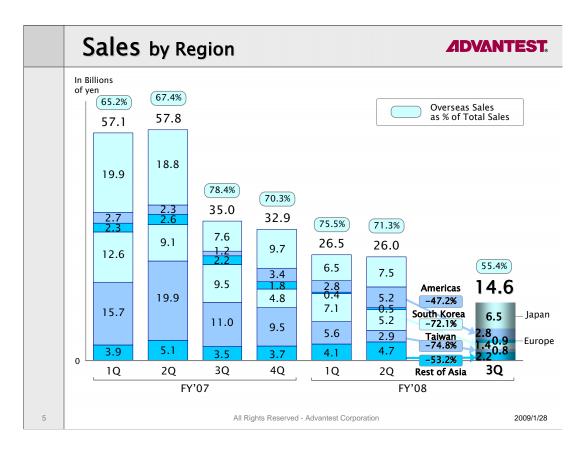
DRAM makers in South Korea and Taiwan suffered a sales decrease.

 Sales of non-memory test systems fell 55% from the previous quarter.

Main contributing factors:

- For the T2000: a decrease in sales of next-generation MPUs and ICs for home electronics.
- For LCD driver IC test systems: a decrease in sales in Japan.
- Mechatronics
  - Sales fell 60.9% from the previous quarter to 2.3 billion yen Main contributing factor:

Sales of handlers and device interfaces were damaged by weak tester demand.



- O Third quarter, fiscal 2008 Sales by region:
- O Regions where sales declined from the previous quarter:

Americas: 2.8 billion yen (47.2% down on quarter)

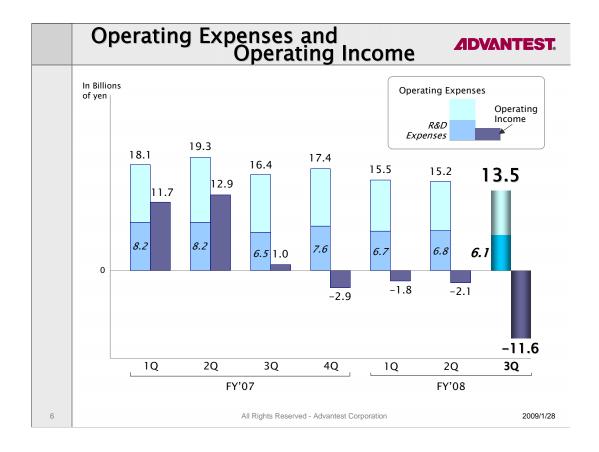
Rest of Asia: 2.2 billion yen (53.2% down on quarter)

Declines were principally driven by weak T2000 sales (including test modules for next-generation MPUs) .

South Korea: 1.4 billion yen (72.1% down on quarter)

Taiwan: 0.8 billion yen (74.8% down on quarter)

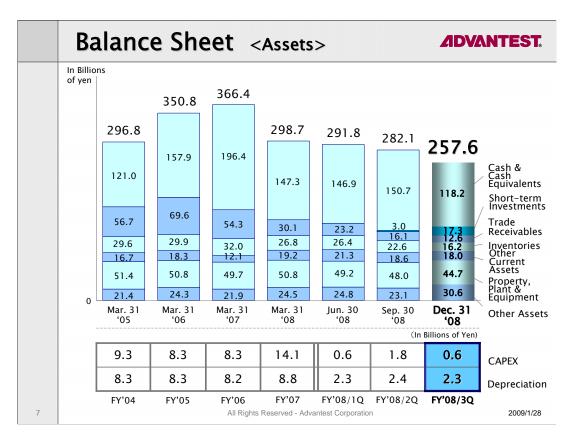
This decline was principally due to reduced sales of DRAM test systems.



- O Third quarter, fiscal 2008 Operating expenses:
- Overall operating expenses:
  - 13.5 billion yen, down 1.7 billion yen from the previous quarter of which R&D expenses: 6.1 billion yen, down 0.7 billion yen from the previous quarter.
- Operating loss:
  - 11.6 billion yen, compared to an operating loss of
     2.1 billion yen in the previous quarter.

Main contributing factor:

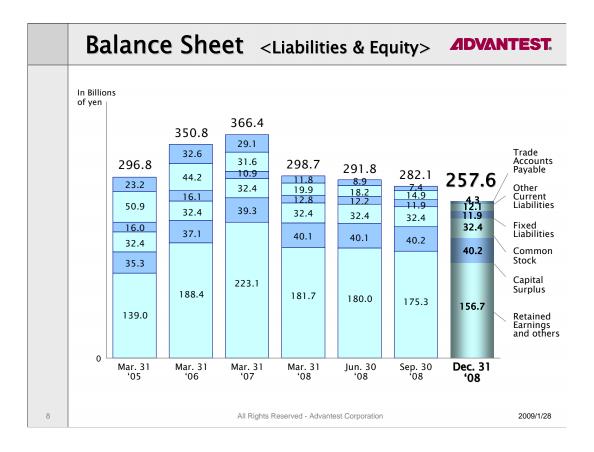
- 1) Decline in sales
- 2) Inventory write-down



- O Balance sheet, as of the end of December 2008 Assets:
  - Total assets: 257.6 billion yen (down 24.5 billion yen from the end of September 2008)
  - Cash and cash equivalents: 118.2 billion yen (down 32.5 billion yen from the end of September 2008)
  - Short-term Investments: 17.3 billion yen (up 14.3 billion yen from the end of September 2008)
  - Trade receivables: 12.6 billion yen (down 3.5 billion yen from the end of September 2008)
  - Inventories: 16.2 billion yen (down 6.4 billion yen from the end of September 2008)

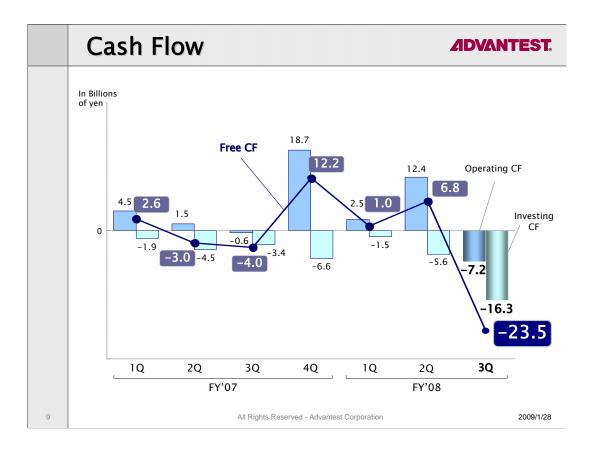
Declines were principally driven by inventory write-down.

- O Capital expenditures in 3Q: 0.6 billion yen (compared to 1.8 billion yen in 2Q)
- O Depreciation in 3Q: 2.3 billion yen (almost unchanged from 2Q)



- O Balance sheet, as of the end of December 2008 Liabilities and equity:
  - Trade accounts payable:
    4.3 billion yen
    (down 3 billion yen from the end of September 2008)
  - Other current liabilities:
    12.1 billion yen
    (down 2.8 billion yen from the end of September 2008)
  - Retained earnings and others:
     156.7 billion yen
     (down 18.6 billion yen from the end of September 2008)

Of this decrease, 6.4 billion yen was a decrease in comprehensive income.



- O Third quarter, fiscal 2008 Cash flow (CF):
  - Operating cash flow: expenditures of 7.2 billion yen, of which net loss of 7.8 billion yen this quarter
  - Investing cash flow: expenditures of 16.3 billion yen, of which short-term investments: 15.4 billion yen
  - Free cash flow: negative 23.5 billion yen

#### **NOTE**

- ·Prepared in accordance with US GAAP
- Cautionary Statement with Respect to Forward-Looking Statements

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